



THE TRADE AREA

Raleigh, with its southern appeal and local character, is bound to surprise newcomers with its significant role in business and cultural scenes.

Ideally positioned in relation to Durham and Chapel Hill, Raleigh is easily reached from numerous metropolitan cities. Raleigh takes pride in having the second-most educated population amongst US metros. It's a bustling hub for food enthusiasts, entertainment seekers, and fans of both collegiate and professional sports, making it an attractive destination that caters to a wide array of visitors each day.









Best-run cities in America



Safest state capital



Best-performing economy in the United States

Milken Institute



VOTED THE #1 CITY TO CONDUCT BUSINESS AND GROW A CAREER



THREE TIER-ONE UNIVERSITIES



THREE TIER-ONE RESEARCH HOSPITALS



#2 MOST EDUCATED CITY IN THE UNITED STATES



RDU IS THE FASTEST CROWING AIRPORT IN THE UNITED STATES, OFFERS 350+ DAILY FLIGHTS



THE YEAR ROUNGOWSUMER



POWER ELITE

The wealthiest households in the U.S, living in the most exclusive neighborhoods, and enjoying all that life has to offer



SINGLES & STARTERS

Young singles starting, and some starter families, in diverse urban communities



BOOMING WITH CONFIDENCE

Upscale boomer-aged couples living in the city and close in the suburbs

QUALITIES:

- High power professionals
- Family-centric
- Affluent
- Conventional

INTERESTS:

- Cultural activities
- Gourmet dining
- Healthy living
- Shopping for highquality products

OUALITIES:

- Well educated
- Risk takers
- Digital trendsetters
- Eco minded
- Artistic

INTERESTS:

- Active social lives
- Outdoor activities
- Appearances are important

OUALITIES: .

- Well educated
- Empty nesters
- Health conscious
- Brand & store loyal

INTERESTS:

- Travel
- Attend sports events
- Investing
- Eclectic shopping



The rise of the Raleigh Iron Works

Chop Shop BBQ & Grill Highwoods Blvd Best Western Raleig North-Downtown RAIL Crabtree Creek Trailhead 7-10 Minutes 10+ Bites SALVACE es St Mial St 7-10 Minutes Mills St **CRABTREE PARK** 10+ Drinks THE RIW DISTRICT New Rd Georgetown Rd Mordeca Serage Co. Watkins St Barksdale Dr Capital Blvd Fenton St Raleigh Bla Dennis Ave 7-10 Minutes 7-10 Minutes Harding St DOWNTOWN 10+ Bites RALEIGH Frank St

RISE OF THE RIW DISTRICT

- BITES
- DRINKS
- **•** ENTERTAINMENT
- FITNESS
- RETAIL AREA
- RESIDENTIAL AREA

100,942

Total population within a 3mi radius

189,329

Daytime population within a 3mi radius

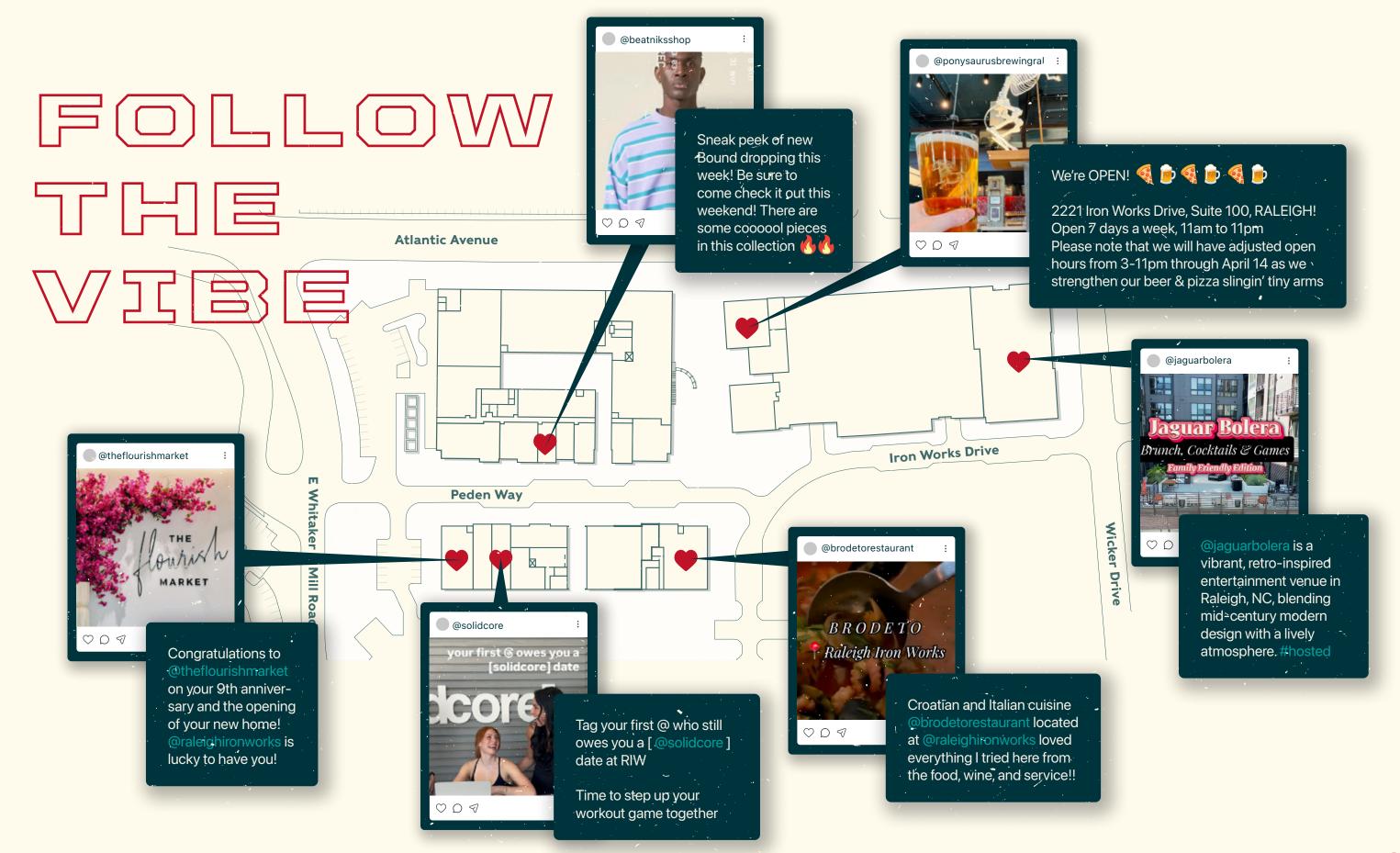
17.8 M

Raleigh saw 17.8 million tourists last year with a record \$3B spending power

\$114,000

Avg. HHI within 3mi

RISE OF THE RIW DISTRICT



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Audemars Piguet is investing \$22 million in a 63,000-square-foot facility at Raleigh Iron Works

- Wake County Economic Development



We received so much foot traffic during our soft opening week that we anticipate the need of more patio seating and are considering expanding our patio space to accommodate continued traffic.

- Nick Hawthorne-Johnson, Ponysaurus

We're paying significantly more rent at RIW than Downtown Raleigh, but it's already paying off with higher foot traffic, and more opportunities for collaboration.

- Emily Sexton, Owner of Flourish Market

BRODETO, BY FAMED CHEF
SCOTT CRAWFORD, RECEIVED
557 PARTY RESERVATIONS
WITHIN THE FIRST HOUR OF
LAUNCHING THE BOOKING
SERVICE, 6,400 RESERVATIONS
WERE MADE BY THE END OF
LAUNCH DAY.

WELLNESS

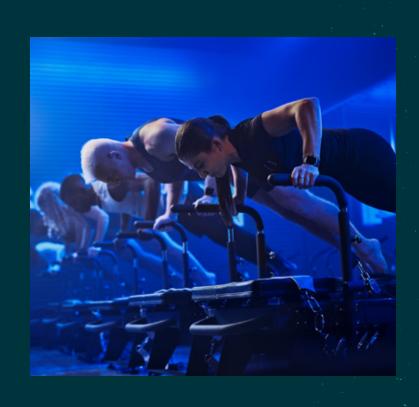
THE RETURNING CUSTOMER

120 MINUTES

The average dwell time of fitness users at Raleigh Iron Works

47%

of consumers are motivated to visit a shopping center if it contains a wellness or fitness amenity











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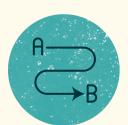
STRATECIC SITE ACTIVATION



2 DISTRICT-WIDE EVENTS PER MONTH TARGETING NEIGHBORHOOD COMMUNITIES WITH AN AVERAGE HHI OF \$114,000



EVENTS TARGET OUR THREE TARGET DEMOGRAPHICS WITHIN A 5MI RADIUS OF 256,800 RESIDENTS



DISTRICT EVENTS ATTRACT ATTENDEES STATEWIDE, WITH 65% OF PATRONS TRAVELING FROM OUTSIDE THE RALEIGH AREA TO ATTEND MONTHLY EVENTS

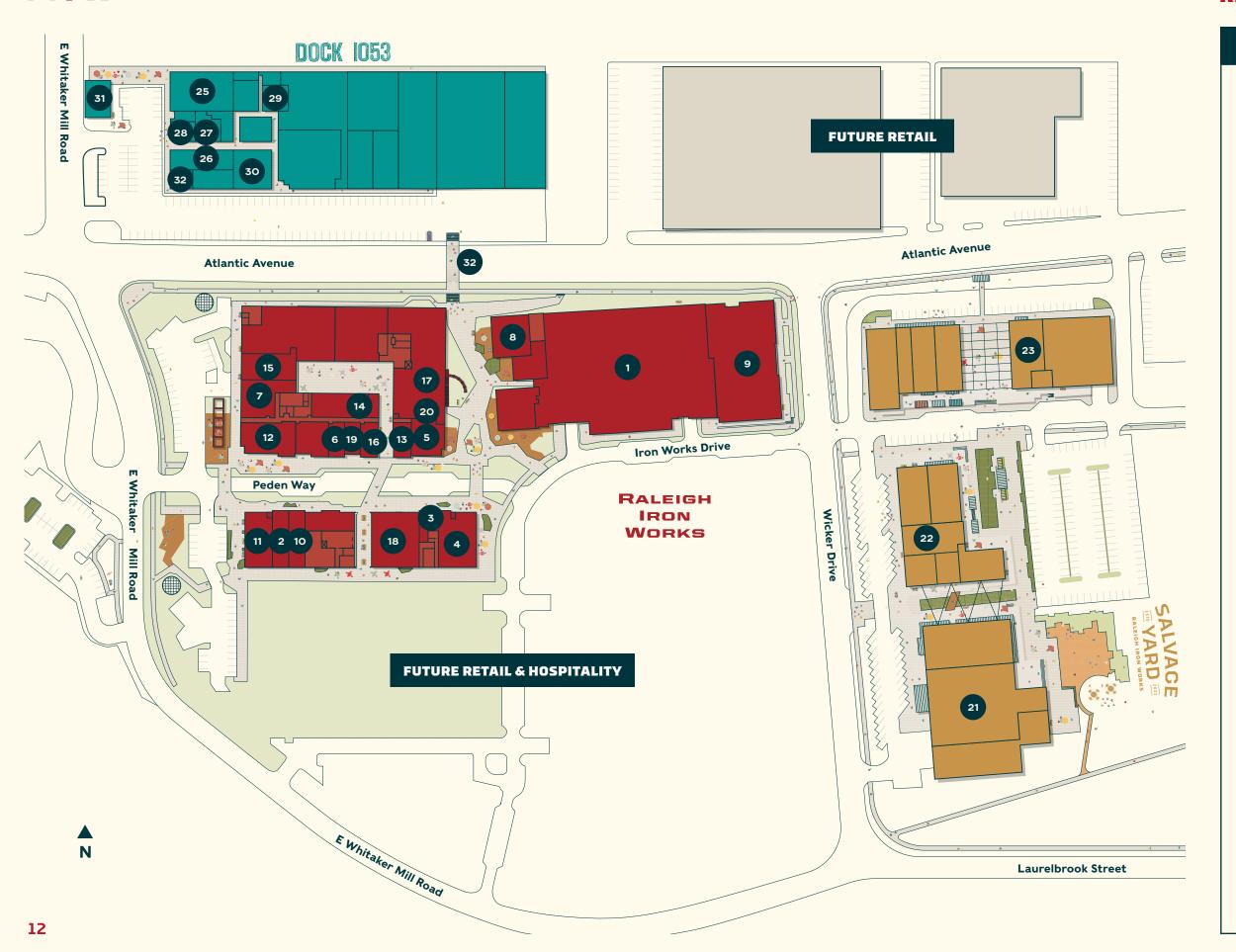
We had our highest sales day ever at Small Business Saturday, topping record sales at our other three brick-and-mortar locations.

- Sarah Moody, Triangle Pop-Up



RISE OF THE RIW DISTRICT

EXISTING & FUTURE TENANTS



1.	Forge Living	Now Open
2.	Yoba Studio	Now Open
3.	Andia's Ice Cream	Now Open
4.	Brodeto	Now Open
5.	Eastcut Sandwich Bar	Now Open
6.	Beatniks	Now Open
7.	FX Fitness	Now Open
8.	Ponysaurus Brewing	Now Open
9.	Jaguar Bolera	Now Open
10.	Solidcore	Now Open
11.	The Flourish Market	Now Open
12.	Little Rey	Now Open
13.	Urban Pothos	Now Open
14.	FM:Systems	Now Open
15.	Curated Events	Now Open
16.	St. Pierre Wine Bar	Summer '25
17.	Wasserman	Now Open
18.	Audemars Piguet	Coming '25
19.	Hunky Dory	Coming '24
20.	Edgewater Ventures	Coming '24
21.	Triangle Rock Club	Now Open
22.	NOCO Beverage	Winter '25
	Cannonball Music Hall	Now Open
24.	Tilden's Car Care	Now Open
25.	Lynnwood Brewing	Now Open
	Trig Modern	Now Open
	Photify	Now Open
28.	Mister Pompadour	Now Open
29.	Posh Nosh	Now Open
30.	Loading Dock	Now Open
31.	Wilson's Eatery	Now Open
32.	Hummingbird Cafe	Now Open

RIW Aperienced Leadership

OUR DEVELOPMENT

TEAM

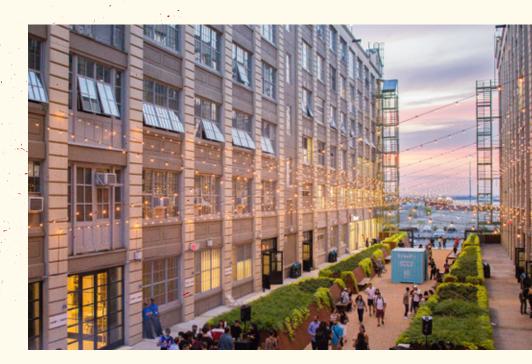
A project of Raleigh Iron Work's scale and scope requires the experienced leadership of owners committed to crafting landmark projects that create enduring quality, long-term value and a sense of community. Jamestown and Grubb Ventures are just such the owners. New York and Industry City in Brooklyn.

JAMESTOWN boasts an impressive portfolio of urban community cornerstones centered around prominent historic renovations, including highlyregarded developments such as Ponce City Market in Atlanta, Chelsea Market in

GRUBB VENTURES has extensive experience in creating and redeveloping high quality communities in infill locations in North Carolina, including renowned neighbor, Dock 1053 and Glenwood Place.









LEASING at RALEIGH IRON WORKS



Jamestown

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